



# EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR SUPPLY OF SHUT DOWN VALVES FOR OUR OPERATIONS IN RAJASTHAN, INDIA

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil & gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's oil and gas production.

Cairn Oil & Gas, Vedanta Ltd., is the Operator on behalf of itself and its Joint Venture (JV) partners, Oil and Natural Gas Corporation (ONGC) for the contracted area RJ-ON-90/1 located in Barmer in Rajasthan, India. The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in pre-qualification to participate in the International Competitive Bidding (ICB) process for the Supply of Shut Down Valves for our operations in Rajasthan, India.

#### Scope of supply:

Design, manufacturing, inspection & testing, performance guarantee, transportation of Shut Down Valves (Hydrocarbon service, Sizes ¾" to 24", up to 1500 Class, Pneumatic actuated) for Oil & Gas well hook-up work.

# Only those Bidders who meet the below criteria should respond to this EoI:

## "SPECIFIC PRE-QUALIFICATION CRITERIA"

- 1. Has the experience/capability for past 5 years in Design, manufacturing, inspection & testing and supply of Shut Down Valves (Hydrocarbon service, Sizes ¾" to 24", up to 1500 Class, Pneumatic actuated) for Oil & Gas industry.
- 2. Turnover in each of the immediately preceding two financial years should preferably be equal to or more than the estimated average annual contract value.
- 3. Net worth should be preferably positive in each of the immediately preceding two financial years.
- 4. Liquidity ratio should preferably be not less than 1 in each of the preceding Two (02) financial years.

## Interested parties are also requested, to submit the following documents and details as a minimum:

- 1. Letter of interest from interested party on their Letter Head.
- 2. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.





- 3. Detailed contractor information clearly specifying years of experience in similar jobs, organization structure, list of testing facilities, plant and machinery list mentioning year of manufacturing, support agencies and other facilities and resources for relevant scope.
- 4. List of current ongoing contracts of similar nature under execution.
- 5. Similar supply experience including scope of work and unpriced PO.
- 6. Demonstrate Engineering, Fabrication and Testing capacities & capabilities along with list of testing procedures.
- 7. Health Safety and Environment (HSE) policies, HSE Safety Manual / Procedures, HSE Organogram inline with internationally accepted practices.
- 8. HSE certification / accreditation / safety award / reward / recognition received.
- 9. Quality Manual, Policies and Procedures, Quality organogram in line with internationally accepted practices.
- 10. Copies of valid ISO certifications for ISO 9001: 2015, ISO 14001:2015, OHSAS 18001: 2007/ ISO 45001:2018, other statutory certification like DGMS, ASME U / R stamp, API Q1 9th editions/ API Q2 1st edition etc. for the intended scope of work (as applicable).
- 11. Proven Track Record of catering similar supply for last 3 years.
- 12. Details of litigations in last 3 years.

EOI submission shall be complete with the above requested information. The interested parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn's website and submit their contact details online. Further to this, interested parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform). The interested parties would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within fourteen (14) days of date of publication of Expression of Interest.